

ABA Self-Paced Online Courses

As of February 2024

3/20/2024

Business Banking & Commercial Lending								
Course Title	Member	Tax	Total	Non-Member	Tax	Total	Duration	Credit
General								
ABA Certificate in Business and Commercial Lending	\$1,295	\$77.70	\$1,372.70	\$1,595	\$95.70	\$1,690.70	33 hours	3.75 CERP (self-paced);
ABA Small Business Banker Certificate	\$495	\$29.70	\$524.70	\$695	\$41.70	\$736.70	11 hours	1.5 CFMP, 3.75 CSOP, 11 CTFA
Analyzing Business Financial Statements and Tax Returns Suite	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	7 hrs	8.75 CLBB
Analyzing Personal Financial Statements and Tax Returns Suite	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	6 hrs	7.25 CLBB
Effective Commercial Loan Write-ups	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	40 mins	1.0 CLBB
Fundamentals of Small Business Banking Suite	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 mins	None
Introduction to Analyzing Financial Statements	\$195	\$11.70	\$206.70	\$245	\$14.70	\$259.70	3 hrs 15 mins	3.75 CLBB, CSOP, CTFA(FP)
Loan Structuring, Documentation, Pricing and Problem Loans	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	7 hrs 30 mins	9.0 CLBB
Qualitative Analysis and Determining a Credit Risk Rating Suite	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	6 hrs	8.0 CLBB; 3.75 CERP
Relationship Sales for Small Business Clients Suite	\$135	\$8.10	\$143.10	\$180	\$11.10	\$191.10	25 mins	0.5 CLBB, CFMP
Small Business Basics	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 mins	None
Small Business Borrowing Suite	\$95	\$5.70	\$100.70	\$130	\$7.50	\$137.50	21 mins	None
Small Business Operating and Life Cycle	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 mins	None
Small Business Products Suite	\$95	\$5.70	\$100.70	\$130	\$7.50	\$137.50	20 mins	0.5 CFMP
Treasury Management	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 mins	None
Understanding Business Borrowers	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	6 hrs 30 mins	8.0 CLBB
The Commercial Real Estate Lending Decision Process (RMA) (all series)								
Commercial Real Estate Lending Decision Process Full Curriculum	\$749	\$44.94	\$793.94	\$1,359	\$81.54	\$1,440.54	19 hrs	23.75 CLBB
Commercial Real Estate Lending Decision Process Core Curriculum	\$699	\$41.94	\$740.94	\$1,259	\$77.70	\$1,336.70	14 hrs	17.5 CLBB
Commercial Real Estate Lending Decision Process Underwriting Bundle	\$299	\$17.94	\$316.94	\$539	\$32.34	\$571.34	4 hrs 15 mins	5.25 CLBB
Appraisals	\$199	\$11.94	\$210.94	\$349	\$20.94	\$369.94	2 hrs 30 mins	3 CLBB
Construction Lending	\$249	\$14.94	\$263.94	\$449	\$26.94	\$475.94	3 hrs	3.75 CLBB
CRE Lending Overview	\$75	\$4.50	\$79.50	\$135	\$8.10	\$143.10	30 mins	0.75 CLBB
Drivers of Performance	\$75	\$4.50	\$79.50	\$135	\$8.10	\$143.10	30 mins	0.75 CLBB
Due Diligence and Documentation	\$125	\$7.50	\$132.50	\$225	\$13.50	\$238.50	1 hr	1.25 CLBB
Environmental Assessments	\$125	\$7.50	\$132.50	\$225	\$13.50	\$238.50	1 hr	1.25 CLBB
Homebuilder Lending	\$199	\$11.94	\$210.94	\$349	\$20.94	\$369.94	2 hrs	2.5 CLBB
Leases	\$125	\$7.50	\$132.50	\$225	\$13.50	\$238.50	1 hr 15 mins	1.5 CLBB
Loan Structure	\$125	\$7.50	\$132.50	\$225	\$13.50	\$238.50	1 hr	1.25 CLBB
Risk Areas	\$199	\$11.94	\$210.94	\$349	\$20.94	\$369.94	2 hrs	2.5 CLBB
Underwriting - Basics	\$199	\$11.94	\$210.94	\$349	\$20.94	\$369.94	2 hrs	2.5 CLBB
Underwriting - Different Types of Commercial Properties	\$125	\$7.50	\$132.50	\$225	\$13.50	\$238.50	1 hr 15 mins	1.5 CLBB
Underwriting - Example Calculations	\$125	\$7.50	\$132.50	\$225	\$13.50	\$238.50	1 hr	1.25 CLBB
The Lending Decision Process Series (RMA) (all series)								
Series 1: Industry, Management, and Economic Influences	\$100	\$6.00	\$106.00	\$200	\$12.00	\$212.00	4 hrs	5.0 CLBB
Series 2: Interpreting Quality of Financial Reports and Accounts	\$100	\$6.00	\$106.00	\$200	\$12.00	\$212.00	5 hrs	6.0 CLBB
Series 3: Analyzing the Company's Financial Performance and Financial Condition	\$200	\$12.00	\$212.00	\$400	\$24.00	\$424.00	12 hrs	14.50 CLBB
Series 4: The Cash Cycle, Seasonality and Discovering Borrowing Causes and Repayment	\$150	\$9.00	\$159.00	\$300	\$18.00	\$318.00	8 hrs	9.75 CLBB
Series 5: Analyzing Cash Flow Statements to Measure Long-Term Repayment Ability	\$150	\$9.00	\$159.00	\$300	\$18.00	\$318.00	6 hrs	7.25 CLBB
Series 6: Using Financial Projections to Fine Tune the Credit Analysis	\$150	\$9.00	\$159.00	\$300	\$18.00	\$318.00	6 hrs	7.25 CLBB
Compliance & Risk Management								
Course Title	Member	Tax	Total	Non-Member	Tax	Total	Duration	Credit
Online Training for Compliance Professionals								
ABA Certificate in BSA and AML Compliance	\$1,595	\$95.70	\$1,690.70	\$2,095	\$125.70	\$2,220.70	10 hours	10.25 CAFF, 10.25 CRCM, 3.25 CTFA, 3.00 CCTS, 2.25 CSOP, 1.00 CERP
ABA Certificate in Compliance Essentials	\$1,995	\$119.70	\$2,114.70	\$2,595	\$155.70	\$2,750.70	12 hrs and 30 mins	16.50 CRCM, 11.25 CERP, 3 CAFF, 1.25 CCTS, CSOP
ABA Certificate in Deposit Compliance	\$995	\$59.70	\$1,054.70	\$1,295	\$77.70	\$1,372.70	5 hrs 35 mins	7.25 CRCM, 4.25 CERP, 3.00 CAFF, 1.75 CSOP, 1 CFMP
ABA Certificate in Fraud Prevention	\$795	\$47.70	\$842.70	\$1,095	\$65.70	\$1,160.70	5 hours 20 min	4.25 CAFF, 4.25 CERP, 1.50 CRCM
ABA Certificate in Lending Compliance Core Concepts	\$1,095	\$65.70	\$1,160.70	\$1,395	\$83.70	\$1,478.70	8 hrs 25 mins	10.75 CRCM, 6.25 CERP, 2.25 CAFF
ABA Certificate in Mortgage Lending Compliance	\$1,995	\$119.70	\$2,114.70	\$2,595	\$155.70	\$2,750.70	13 hrs 45 mn	17.5 CRCM, 8.75 CERP, 2.25 CAFF

Bank Bribery Act for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	30 mins	0.75 CRCM
Bank Protection Act for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	30 mins	0.75 CRCM
BSA/Anti-Money Laundering for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr 20 mins	1.75 CRCM, CAFP, CERP
CAN-SPAM Act for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	30 mins	0.75 CFMP, CRCM
Community Reinvestment Act, Community Bank (CRA) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr 40 mins	2.0 CRCM, CLBB
Community Reinvestment Act, Large Bank (CRA) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr 40 mins	2.0 CRCM, CLBB
CRCM Exam Online Prep	\$895	\$53.70	\$948.70	\$1,045	\$62.70	\$1,107.70	NA	NA
Credit Card Regulations for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr 40 mins	2.0 CRCM
Digital Compliance for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	40 mins	1.0 CRCM
Electronic Funds Transfer Act for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr 10 mins	1.5 CRCM, CFSSP, CAFP
Elements of a Compliance Program for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr 40 mins	2.0 CRCM
Equal Credit Opportunity Act (ECOA) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	2 hrs 30 mins	3.0 CRCM
Expedited Funds Availability (Reg CC) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	40 mins	1.0 CRCM, CAFP
Fair Credit Reporting Act (FCRA) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	2 hrs 30 mins	3.0 CRCM
Fair Debt Collection Practices Act for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	35 mins	0.75 CRCM
Fair Housing Act for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	25 mins	0.5 CRCM
FDIC Coverage for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	50 mins	1.00 CFMP, CRCM, CSOP
Federal Benefit Payment Garnishment Rule FFIEC for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	40 mins	1.00 CRCM
Flood Disaster Protection Act for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.25 CERP, CRCM
Home Mortgage Disclosure Act (HMDA) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	2 hrs	2.5 CRCM
Homeowners Protection Act for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	40 mins	1.00 CRCM
Loans to Insiders (Reg O) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	2 hrs	1.25 CRCM, CLBB
Military Lending Act for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	35 mins	0.75 CRCM
Navigating Laws, Rules, and Regulations for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.25 CRCM, CERP
Office of Foreign Assets Control (OFAC) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	45 mins	1.0 CRCM, CSOP, CCTS, CFSSP, CAFP
Privacy/Information Sharing for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr 30 mins	2.0 CRCM
Real Estate Settlement Procedures Act (RESPA) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	2 hrs	2.5 CRCM
Reg Z Ability to Repay (ATR) and Qualified Mortgage (QM) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	30 mins	0.75 CRCM
Reg Z Closed-End Credit for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	2 hrs 30 mins	3.0 CRCM
Reg Z Foundations and Closed-End Non-Mortgage Credit for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1:15 mins	1.50 CRCM
Reg Z Open-End Credit for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr 40 mins	2.0 CRCM
Reg Z TILA RESPA Integrated Disclosures (TRID) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr 10 mins	1.50 CRCM
Reserve Requirement for Depository Institutions Act (Reg D) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	20 mins	0.5 CRCM, CSOP
Secure and Fair Enforcement for Mortgage Licensing Act (SAFE Act)/Reg G for Compliance	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	40 mins	1.00 CRCM
Servicemembers Civil Relief Act (SCRA) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr 40 mins	2.0 CRCM
Title III of the Americans with Disabilities Act for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	45 mins	1 CRCM, CERP
Truth-in-Savings Act (Reg DD) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.25 CRCM
Unfair, Deceptive, or Abusive Acts or Practices (UDAAP) for Compliance Professionals	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr 40 mins	2.25 CRCM
Risk Management								
ABA Certificate in BSA and AML Compliance	\$1,595	\$95.70	\$1,690.70	\$2,095	\$125.70	\$2,220.70	10 hours	10.25 CAFP, 10.25 CRCM, 3.25 CTF, 3.00 CCTS, 2.25 CSOP, 1.00 CERP
ABA Certificate in Financial and Credit Risk Management	\$1,295	\$77.70	\$1,372.70	\$1,795	\$107.70	\$1,902.70	5 hours 15 min	7.0 CERP
ABA Certificate in Fraud Prevention	\$795	\$47.70	\$842.70	\$1,095	\$65.70	\$1,160.70	5 hours 20 min	4.25 CAFP, 4.25 CERP, 1.50 CRCM
ABA Certificate in Operational Risk Management	\$1,595	\$95.70	\$1,690.70	\$2,095	\$125.70	\$2,220.70	10 hours	9.25 CAFP; 12.75 CERP; 11.5 CRCM; 9.75 CSOP
CAFP Exam Online Prep	\$895	\$53.70	\$948.70	\$1,045	\$62.70	\$1,107.70	NA	NA
CERP Exam Online Prep	\$895	\$53.70	\$948.70	\$1,045	\$62.70	\$1,107.70	NA	NA
Credit Risk Management: Commercial and Agricultural Lending	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	45 mins	1.0 CERP
Credit Risk Management: Managing, Monitoring, and Measuring	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	40 mins	1.0 CERP
Credit Risk Management: Other Sources of Credit Risk	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	45 mins	1.0 CERP
Credit Risk Management: Retail Lending	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	40 mins	1.0 CERP
Cybersecurity Management	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.25 CAFP, CFSSP, CRCM, CSOP
Elements of an Operational Risk Management Program	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.0 CAFP; 1.0 CRCM; 1.0 CSOP
Financial Risk Management: Interest Rate Risk	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	50 mins	1.0 CERP
Financial Risk Management: Liquidity Risk	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	45 mins	1.0 CERP
Fraud and Criminal Threats	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.0 CAFP; 1.0 CRCM; 1.0 CFSSP
Incident Management and Resilience	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.25 CFSSP; 1.25 CSOP
Introduction to Credit Risk Management	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	45 mins	1 CERP
Operational Risk Model Management	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.5 CAFP; 1.5 CRCM; 1.5 CSOP
Oversight and Management of Operational Risk	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.25 CAFP; 1.25 CRCM; 1.25 CSOP

Payments and Settlements	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.0 CAFF; 1.0 CRCM; 1.0 CSOP; 1.0 CFSSP
Physical Security	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.0 CRCM; 1.0 CFSSP
Regulatory Exam Management	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.0 CAFF; 1.0 CRCM
Risk and Control Self-Assessment (RCSA)	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.25 CRCM; 1.25 CSOP
Vendor Risk Management	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.25 CAFF, CRCM, CSOP
Risk Management Frameworks								
ABA Certificate in Risk Management Frameworks	\$1,395	\$83.70	\$1,478.70	\$1,895	\$113.70	\$2,008.70	8 hours	9.75 CERP, 4.50 CRCM
Board and Senior Management Oversight	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	40 mins	1.0 CERP
Enterprise Risk Management Reporting	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr 15 mins	1.5 CERP
Introduction to Enterprise Risk Management	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	45 mins	1.0 CERP
Risk Identification	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	40 mins	1.0 CERP
Risk Management Control Frameworks	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	40 mins	1.0 CERP
Risk Measurement and Evaluation	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	50 mins	1.0 CERP
Risk Mitigation	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	40 mins	1.0 CERP
Risk Monitoring	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr	1.25 CERP
Risk Policies, Procedures, and Limits	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	40 mins	1.0 CERP
ABA Frontline Compliance Training								
Bank Director Series	\$895	\$53.70	\$948.70	\$1,195	\$71.70	\$1,266.70	1 hr 45 mins	None
Beyond the Welcome: New Director Onboarding	N/A			\$75	\$4.50	\$79.50	9 mins	None
Board Oversight: Bank Governance Structure	N/A			\$75	\$4.50	\$79.50	4 mins	None
Board Oversight: BSA/AML/OFAC	N/A			\$75	\$4.50	\$79.50	4 mins	None
Board Oversight: Compliance Control Activities	N/A			\$75	\$4.50	\$79.50	4 mins	None
Board Oversight: Compliance Management	N/A			\$75	\$4.50	\$79.50	4 mins	None
Board Oversight: Credible Challenge	N/A			\$75	\$4.50	\$79.50	4 mins	None
Board Oversight: Effective Compliance Management System (CMS)	N/A			\$75	\$4.50	\$79.50	5 mins	None
Board Oversight: Fair Lending	N/A			\$75	\$4.50	\$79.50	5 mins	None
Board Oversight: Fostering Innovation	N/A			\$75	\$4.50	\$79.50	3 mins	None
Board Oversight: Insiders and Regulation O	N/A			\$75	\$4.50	\$79.50	7 mins	None
Board Oversight: Managing Reputation Risk	N/A			\$75	\$4.50	\$79.50	4 mins	None
Board Oversight: Post Compliance Exam Activities	N/A			\$75	\$4.50	\$79.50	5 mins	None
Board Oversight: Preparing for the Compliance Exam	N/A			\$75	\$4.50	\$79.50	4 mins	None
Digital Trends: Blockchain	N/A			\$75	\$4.50	\$79.50	5 mins	None
Digital Trends: Cybersecurity	N/A			\$75	\$4.50	\$79.50	4 mins	None
Digital Trends: Payments	N/A			\$75	\$4.50	\$79.50	5 mins	None
Diversifying the Board: Strategies and Best Practices	N/A			\$75	\$4.50	\$79.50	11 mins	None
Encouraging Women to Accept the Ask	N/A			\$75	\$4.50	\$79.50	11 mins	None
What Do Bank Boards Do?	N/A			\$75	\$4.50	\$79.50	7 mins	None
Branching Courses								
Electronic Funds Transfer Act (Reg E) (NEW)	\$195	\$11.70	\$206.70	\$275	\$16.50	\$291.50	1 hr 48 min	None
Equal Credit Opportunity Act (Reg B) (NEW)	\$195	\$11.70	\$206.70	\$275	\$16.50	\$291.50	1 hr 38 min	None
Expedited funds Availability Act (Reg CC) (NEW)	\$195	\$11.70	\$206.70	\$275	\$16.50	\$291.50	1 hr	None
Fair Credit Reporting Act (FCRA) (NEW)	\$195	\$11.70	\$206.70	\$275	\$16.50	\$291.50	2 hrs	None
Active Aggressor for Employees	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	35 min	0.75 CFSSP
Active Aggressor for Managers	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 min	1 CFSSP
ADA Accessibility	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	1.0 CRCM
ADA: Employment	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	1.0 CRCM
ADA: How to Serve and Work with People Living with Disabilities	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	1 CRCM
Advertising: Overview for Marketers	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 min	1 CFMP
Allyship for Leaders	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	NA
Appraisals: FIRREA and Interagency Guidelines	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	50 min	1.0 CLBB, CRCM
Appraisals: Reg Z Requirements	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 min	.5 CLBB, CRCM
Bank Bribery Act	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	0.5 CFSSP
Bank On: Opening the Door to Opportunity	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	0.75 CFMP
Bank Protection Act	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	20 min	None
Banking Law and Referrals	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 min	1.0 CCTS, CRCM, CRSP, CSOP, CFTA(FID)

Best Practices for Managing Remote Employees	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	15 min	N/A
BSA/AML: Beneficial Ownership and Customer Due Diligence	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	0.75 CAFP, CRCM
BSA/AML: CIP Advanced	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	0.75 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA(FID), CAFP
BSA/AML: CIP Basics	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	40 min	0.75 CFSSP, CRCM, CAFP
BSA/AML: Communicating with Customers about CTRs	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	0.5 CFSSP, CRCM, CAFP
BSA/AML: Completing the CTR	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	1.0 CFSSP, CRCM, CAFP
BSA/AML: Exempting Customers from CTR Reporting	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 min	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA(FID), CAFP
BSA/AML: Fundamentals	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	0.75 CAFP, CCTS, CRCM, CSOP, CTFA
BSA/AML: Recordkeeping - Wires, Money Orders, and other Challenges	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA(FID)
BSA/AML: Reporting	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA(FID), CAFP
BSA/AML: Risk Assessment and Customer Due Diligence	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 min	0.25 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA(FID), CAFP
BSA/AML: SAR Filing	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 min	1.0 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA(FID), CAFP
BSA/AML: USA PATRIOT Act	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CTFA(FID), CAFP
CAN-SPAM Act	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 min	0.75 CRCM, CFMP
Community Reinvestment Act (Reg BB)	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	0.5 CLBB
Conscious Bias	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	N/A
Culturally Respectful Customer Service	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	55 min	N/A
Cybersecurity Fundamentals	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	0.75 CFSSP, CRCM, CSOP
DEI for Insiders	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	NA
E-Sign Compliance	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	0.75 CRCM
Elder Financial Exploitation	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 min	0.5 CRCM, CTFA(FP)
Extending Credit to Bank Insiders (Reg O)	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	15 min	0.5 CLBB, CRCM
Fair Debt Collection Practices Act (FDCPA)	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	NA
Fair Housing Act	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 min	None
Fair Lending	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	1.5 CLBB
Fair Lending for Marketers	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	20 min	.25 CFMP
FCRA Adverse Action	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	10 min	0.5 CRCM
FCRA Affiliate/Third Party Information Sharing	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	15 min	0.5 CRCM
FCRA Duties of Furnishers	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	15 min	0.5 CRCM
FCRA Notice to Consumers (Risk-Based Pricing)	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	0.5 CRCM
FCRA Overview	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	15 min	NA
FCRA Permissible Purpose	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	13 min	0.5 CRCM
FCRA Prescreened Offers of Credit	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	10 min	0.5 CRCM
FCRA Use of Consumer Reports in Employment	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	10 min	N/A
FCRA Use of Medical Information	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	15 min	NA
FDIC for Marketers	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	15 min	.25 CFMP
FDIC Insurance Coverage	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	50 min	1.0 CRCM, CSOP
Flood Disaster Protection Act	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	45 min	0.5 CLBB
Fraud Prevention	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	50 min	1.0 CRCM, CAFP, CFSSP
Good Faith Estimate and HUD-1	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 min	0.25 CRCM
Home Mortgage Disclosure Act (HMDA) Overview	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	1.0 CRCM
Homeowners Protection Act	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	30 min	0.75 CRCM, CFMP
Human Trafficking and Human Smuggling	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	1 hr	1.25 CAFP, CRDM
Identity Theft Red Flags and Information Security	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	1.0 CCTS, CRCM, CSOP, CAFP
Leveraging the Benefits of a Diverse Workforce	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	55 min	N/A
Military Lending Act	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 min	1.0 CRCM
Mortgage Servicing: ARM Notices	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	0.75 CRCM
Mortgage Servicing: Early Intervention and Continuity of Contact	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	0.75 CRCM
Mortgage Servicing: Error Resolution	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 min	1 CRCM
Mortgage Servicing: Escrow Accounts	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 min	1 CRCM
Mortgage Servicing: Force-Placed Insurance	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 min	1 CRCM
Mortgage Servicing: Loan Origination and Servicing Transfers	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	1 CRCM
Mortgage Servicing: Loss Mitigation	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	1 CRCM
Mortgage Servicing: Overview	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	1 CRCM
Mortgage Servicing: Payment Crediting and Periodic Statements	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 min	1 CRCM
Mortgage Servicing: Successors in Interest	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	1 CRCM
Office of Foreign Assets Control (OFAC)	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	0.5 CCTS, CFSSP, CLBB, CRCM, CSOP, CAFP
Privacy: GLBA Rule (Reg P)	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 min	NA
Privacy: GLBA Safeguards Rule	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	10 min	NA

Privacy: Overview of Laws	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 min	NA
Real Estate Settlement Procedures Act (RESPA)	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	1 hr	1.25 CRCM
Recognizing and Preventing UDAAP	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	1 hr	1.25 CRCM, CSOP
Reg B Appraisals and Other Valuations	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 min	0.50 CLBB, CRCM
Reg B Creditors' Requests for Information	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	13 min	0.50 CLBB, CRCM
Reg B Evaluating Applications	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	0.50 CLBB, CRCM
Reg B Overview	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	NA
Reg B Notifications	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	20 min	0.50 CLBB, CRCM
Reg B Small Business Data Collection (1071 Rule)	NA			NA			NA	NA
Reg CC Disclosures and Notifications	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	10 min	0.25 CAFP, CFSSP, CRCM
Reg CC Funds Availability Schedules	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	20 min	0.25 CAFP, CFSSP, CRCM
Reg CC Indorsements	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	0.50 CRCM
Reg CC Overview (NEW)	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	NA
Reg CC Subpart C	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	10 min	1.0 CAFP, CFSSP, CRCM
Reg DD Disclosures and Payment of Interest	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	21 min	0.50 CRCM
Reg DD Overdraft Rules	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	35 min	0.75 CRCM
Reg E Consumer Liability	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	10 min	0.5 CFSSP, CRCM, CAFP
Reg E Consumer Remittances	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	15 min	1.50 CRCM
Reg E Disclosure Requirements	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 min	0.5 CFSSP, CRCM, CAFP
Reg E Error Resolution Requirements	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 min	0.5 CFSSP, CRCM, CAFP
Reg E Gift Cards	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	10 min	0.5 CFSSP, CRCM
Reg E Overdrafts	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	13 min	0.5 CFSSP, CRCM
Reg E Overview	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 min	0.75 CFSSP, CRCM, CAFP
Reg E Preauthorized Transfers	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	13 min	0.25 CFSSP, CRCM
Reg E Prepaid Accounts	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	15 min	1 CFSSP, CRCM
Reg W: Affiliate Transactions	\$35	\$2.10	\$37.10	\$55	\$3.30	\$58.30	15 min	0.5 CRCM
Reg Z Adjustable Rate Mortgages	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 min	0.5 CRCM
Reg Z Advertising	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	0.5 CFMP, CRCM
Reg Z Credit Cards	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	35 min	0.75 CLBB, CRCM
Reg Z HELOCs (Open-End Credit)	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	35 min	0.75 CLBB, CRCM
Reg Z HOEPA and Higher-Priced Mortgage Loans	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	50 min	1.0 CLBB, CRCM
Reg Z Installment and Home Equity Loans (Closed-End Credit)	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	0.75 CLBB, CRCM
Reg Z Mortgages (Closed-End Credit)	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	0.5 CLBB, CRCM
Reg Z Non Home Secured (Open-End Credit)	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	0.5 CLBB, CRCM
Reg Z Overview	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	50 min	1.0 CLBB, CRCM
Reg Z Private Education Loans	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	0.5 CLBB, CRCM
Reg Z Reverse Mortgages	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 min	0.5 CLBB, CRCM
Reg Z Right of Rescission	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	35 min	0.75 CLBB, CRCM
Reserve Requirements for Depository Institutions (Reg D)	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	40 min	NA
Right to Financial Privacy Act (RFPA)	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	0.75 CLBB, CRCM, CSOP, CTFA
Robbery and Bank Security	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	NA
Servicemember Civil Relief Act (SCRA)	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	50 min	1.0 CRCM
Sexual and Workplace Harassment	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 min	NA
Sexual and Workplace Harassment for Managers	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	1 hr	NA
Social Media for Marketers	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 min	.5 CFMP
Social Media: Managing the Risks	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	1.0 CFMP, CRCM
Telephone Consumer Protection Act (TCPA)	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 min	1.0 CRCM
The S.A.F.E. Act - Secure and Fair Enforcement for Mortgage Licensing Act	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	30 min	0.75 CRCM
TILA-RESPA Integrated Disclosures	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	30 min	0.75 CRCM
Truth in Lending for Marketers	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	NA
Truth in Savings for Marketers	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	NA
UDAAP for Marketers	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	NA
UDAAP for Marketers	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 min	1 CFMP
Unlawful Internet Gambling Enforcement Act (UIGEA) (Reg GG)	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 min	0.5 CRCM, CFSSP

Executive Education								
Course Title	Member			Non-			Duration	Credit
General								
ABA Certificate in Bank Financial Management*	NA			NA			N/A	72 CERP; 1 CAFP, CCTS, CFMP, CISP, CRCM, CRSP, CSOP, CTFA

ABA-Wharton Competitive and Corporate Strategy Curriculum	\$925	\$55.50	\$980.50	\$1,175	\$70.50	\$1,245.50	NA	NA
ABA-Wharton Leadership in the 21st Century Curriculum	\$925	\$55.50	\$980.50	\$1,175	\$70.50	\$1,245.50	NA	NA
ABA-Wharton Managing and Motivating Talent Curriculum	\$925	\$55.50	\$980.50	\$1,175	\$70.50	\$1,245.50	NA	NA
ABA-Wharton Managing the Value of Customer Relationships Curriculum	\$925	\$55.50	\$980.50	\$1,175	\$70.50	\$1,245.50	NA	NA
ABA Wharton Emerging Leaders Certificate: Strategy	\$1,695	\$101.70	\$1,796.70	\$2,195	\$131.70	\$2,326.70	NA	14.50 CERP
ABA-Wharton Emerging Leaders - Advanced Emerging Leadership	\$695	\$41.70	\$736.70	\$925	\$55.50	\$980.50	NA	NA
ABA-Wharton Emerging Leaders - Engaging and Motivating Talent	\$1,695	\$101.70	\$1,796.70	\$2,195	\$131.70	\$2,326.70	NA	NA
Emerging Leaders: Developing a Personal Value Proposition	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	15 min	0.50 CTFA
Emerging Leaders: Emotional Intelligence	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	15 min	0.50 CTFA
Emerging Leaders: Mastering the Art of Inquiry	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 min	0.50 CTFA
Ethical Issues for Bankers	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 min	1.0 CAFF, CCTS, CFMP, CISP, CLBB, CRCM, CRSP, CSOP
Leveraging the Benefits of a Diverse Workforce	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	55 min	None

Mortgage Lending

Course Title	Member			Non-			Duration	Credit
General								
ABA Residential Mortgage Lender Certificate	\$775	\$46.50	\$821.50	\$985	\$59.10	\$1,044.10	22 hours	8.25 CTFA; 1.5 CAFF, CRCM; 1.25 CFMP, CSOP; 1.0 CCTS, CISP, CRSP
Effective Referrals Suite	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 min	0.5 CLBB
Ethical Issues for Bankers	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 min	1.0 CAFF, CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSOP, CTFA
Handling Mortgage Inquiries and Making Referrals	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	1 hr 40 mins	2.0 CRCM
Mortgage Customer Counseling and Prequalification	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	2 hrs 30 mins	None
Personal Tax Return Analysis	\$245	\$14.70	\$259.70	\$345	\$20.70	\$365.70	6 hrs	7.25 CLBB, CTFA(FP)

Residential Lending Courses (AllRegs)

Appraisal Procedures	\$105	\$6.30	\$111.30	\$143	\$8.58	\$151.58	1 hr	None
Basics of Mortgage Processing	\$105	\$6.30	\$111.30	\$143	\$8.58	\$151.58	45 mins	None
Determining Your Role in Fraud Prevention	\$105	\$6.30	\$111.30	\$143	\$8.58	\$151.58	30 mins	None
Discovering FHA Programs	\$105	\$6.30	\$111.30	\$143	\$8.58	\$151.58	1 hr	None
Essentials of Mortgage Lending	\$105	\$6.30	\$111.30	\$143	\$8.58	\$151.58	1 hr 30 mins	None
Explaining Loan Modifications	\$105	\$6.30	\$111.30	\$143	\$8.58	\$151.58	1 hr	None
Mitigating Potential Fraud in Your Organization	\$105	\$6.30	\$111.30	\$143	\$8.58	\$151.58	30 mins	None
Preparing the Closing Disclosure	\$105	\$6.30	\$111.30	\$143	\$8.58	\$151.58	1 hr	None
Preparing the Loan Estimate	\$105	\$6.30	\$111.30	\$143	\$8.58	\$151.58	1 hr	None
Processing and Underwriting Credit	\$105	\$6.30	\$111.30	\$143	\$8.58	\$151.58	1 hr	None
Processing Income and Assets	\$105	\$6.30	\$111.30	\$143	\$8.58	\$151.58	1 hr	None
Reviewing the Uniform Residential Appraisal Report	\$105	\$6.30	\$111.30	\$143	\$8.58	\$151.58	1 hr	None

Retail Banking & Marketing

Course Title	Member			Non-			Duration	Credit
Digital Marketing (Mindset Digital)								
Marketing in a Digital World: Digital Campaigns	\$299	\$17.94	\$316.94	\$399	\$23.94	\$422.94	3 hrs 30 minues	4.5 CFMP
Build Your Campaign	\$129	\$7.74	\$136.74	\$179	\$10.74	\$189.74	45 mins	1 CFMP
Find Your Audience	\$129	\$7.74	\$136.74	\$179	\$10.74	\$189.74	1 hr 15 mins	1.5 CFMP
Search Engine Optimization	\$129	\$7.74	\$136.74	\$179	\$10.74	\$189.74	1 hr	1.25 CFMP

General Banking

ABA Bank Solutions Provider Certificate	\$495	\$29.70	\$524.70	\$695	\$41.70	\$736.70	6 hours	1.5 CAFF, CFSSP, CRCM; 1.25 CSOP; 1.25 CFMP; 1.0 CCTS, CISP, CLBB, CRSP, CTFA
ABA Bank Teller Certificate	\$695	\$41.70	\$736.70	\$995	\$59.70	\$1,054.70	13 hours	1.5 CAFF, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
ABA Branch Manager Certificate	\$1,295	\$77.70	\$1,372.70	\$1,595	\$95.70	\$1,690.70	14 hours	1.75 CFMP; 1.5 CAFF, CRCM; 1.25 CSOP; 1.0 CCTS, CISP, CRSP, CTFA
ABA Certificate in Bank Financial Management*	NA			NA			N/A	72 CERP; 1 CAFF, CCTS, CFMP, CISP, CRCM, CRSP, CSOP, CTFA
ABA Certificate in General Banking*	N/A			N/A			N/A	15 CFMP
ABA Customer Service Representative Certificate	\$795	\$47.70	\$842.70	\$995	\$59.70	\$1,054.70	10 hours	1.5 CAFF, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
ABA Digital Banker Certificate	\$225	\$13.50	\$238.50	\$325	\$19.50	\$344.50	3 hours	2.75 CFMP, 2.0 CAFF, 1.75 CRCM, 0.75 CSOP
ABA Foundational Certificate in Bank Marketing*	NA			NA			17 hours	49.00 CFMP, 1.25 CRCM, CSOP
ABA Personal Banker Certificate	\$795	\$47.70	\$842.70	\$995	\$59.70	\$1,054.70	13.5 hours	1.5 CAFF, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
ABA Universal Banker Certificate	\$795	\$47.70	\$842.70	\$995	\$59.70	\$1,054.70	9.5 hours	1.5 CAFF, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
Banking Basics Suite	\$595	\$35.70	\$630.70	\$795	\$47.70	\$842.70	2 hrs	None
Bank Marketing: Building Customer Relationships	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	12 mins	None

Bank Payment Systems and Technology	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	10 mins	None
Bank Sales and Service: Expanding Customer Relationships	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	12 mins	None
Banks as a Business	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	10 mins	None
Banks and the Deposit Function	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	10 mins	None
Banks and the Economy	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	10 mins	None
Banks and Personal Wealth Management	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	10 mins	None
Business and International Banking Services	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	12 mins	None
CFMP Exam Online Prep	\$895	\$53.70	\$948.70	\$1,045	\$62.70	\$1,107.70	NA	NA
Community Bank Suite - Foundational Skills	\$235	\$14.10	\$249.10	\$315	\$18.90	\$333.90	5 hrs, 40 min	1.0 CAFP, CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSOP, CTFA
Community Bank Suite - Onboarding Basics	\$295	\$17.70	\$312.70	\$405	\$24.30	\$429.30	1 hr, 12 min	0.25 CAFP, CFSSP, CRCM
Digital Banker Suite	\$195	\$11.70	\$206.70	\$275	\$16.50	\$291.50	1 hr	1.75 CFMP
Introduction to Banking	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	10 mins	None
Lending as a Cornerstone of Banking	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	10 mins	None
Safeguarding Bank Assets and the Nation	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	12 mins	None
Safeguarding the Customer and the Bank	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	12 mins	None
Ethical Issues for Bankers	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 min	1.0 CAFP, CCTS, CFMP, CFSSP, CISP, CLBB, CRCM, CRSP, CSOP, CTFA
Robbery and Bank Security	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 mins	None
Teller Basics Suite	\$150	\$9.00	\$159.00	\$200	\$12.00	\$212.00	5 hrs	None
Management Skills								
ABA Supervisor/Team Leader Certificate	\$895	\$53.70	\$948.70	\$1,095	\$65.70	\$1,160.70	9.5 hours	1.5 CAFP, CRCM; 1.25 CFMP, CSOP; 1 CCTS, CISP, CRSP, CTFA
Authentic Leadership	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 mins	None
Building Collaborative Teams	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 mins	None
Coaching	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 mins	None
Communicating Vision	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 mins	None
Community Bank Suite - Management Skills	\$260	\$15.60	\$275.60	\$365	\$21.90	\$386.90	2 hrs, 3 min	None
Corrective Action	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 mins	None
Effective Meetings	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 mins	None
Employee Recognition	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 mins	None
Employment Law	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 mins	None
Empowerment	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 mins	None
Interviewing	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 mins	None
Leadership in Action Suite	\$195	\$11.70	\$206.70	\$275	\$16.50	\$291.50	1 hr 15 mins	None
Leveraging the Benefits of a Diverse Workforce	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	55 mins	None
Management Essentials Suite	\$275	\$16.50	\$291.50	\$375	\$22.50	\$397.50	1 hr 30 mins	None
Managing Change	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 mins	None
Managing Performance	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 mins	None
Sexual and Workplace Harassment for Managers	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	1 hr	None
Product Knowledge								
Consumer Credit Basics	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 mins	None
Consumer Loan Process	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 mins	None
Fundamentals of Consumer Lending Suite	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 mins	None
Fundamentals of Small Business Banking Suite	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	45 mins	None
Introduction to Analyzing Financial Statements	\$195	\$11.70	\$206.70	\$245	\$14.70	\$259.70	3 hrs 15 mins	3.75 CLBB,, CSOP, CTFA(FP)
Personal Tax Return Analysis	\$245	\$14.70	\$259.70	\$345	\$20.70	\$365.70	6 hrs	7.25 CLBB, CTFA(FP)
Small Business Basics	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 mins	None
Small Business Borrowing Suite	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	21 mins	0.5 CFMP, 0.5 CLBB
Small Business Operating and Life Cycle	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	25 mins	None
Small Business Products Suite	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	2 hrs	1.25 CLBB
Understanding Business Bank Products Suite	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	41 mins	None
Understanding Consumer Bank Products Suite	\$175	\$10.50	\$185.50	\$225	\$13.50	\$238.50	1 hr 18 mins	None
Sales Skills								
Coaching to Support the Sales Process	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 mins	None
Community Bank Suite - Sales Skills	\$95	\$5.70	\$100.70	\$135	\$8.10	\$143.10	35 mins	None
Effective Referrals Suite	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 mins	None
Essential Selling Skills Bundle	\$195	\$11.70	\$206.70	\$275	\$16.50	\$291.50	1 hr, 30 mins	None
Event Networking	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	1 hr	1.0 CFMP

Growing Small Business Relationships Suite	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	50 mins	None
Making the Client Call Suite	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 mins	None
Overcoming Objections Suite	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 mins	None
Referring Insurance and Annuity Clients	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	1 hr 25 mins	None
Referring Investment Clients	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	35 mins	None
Referring Trust Clients	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 mins	None
Relationship Sales for Small Business Clients Suite	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	1 hr 25 mins	None
Relationship Sales Suite	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	15 mins	None
Sales Planning Suite	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 mins	None
Selling in a Social World	\$129	\$7.74	\$136.74	\$179	\$10.74	\$189.74	1 hr 45 mins	None
Selling in a Social World: Engage Your Audience	\$49	\$2.94	\$51.94	\$69	\$4.14	\$73.14	45 mins	None
Selling in a Social World: Extend Your Reach	\$89	\$5.34	\$94.34	\$129	\$7.74	\$136.74	1 hr	None
Successful Sales Campaigns	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	2 hrs	None
Tele-consulting	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	1 hr 35 mins	None
Why Quality Customer Service Matters	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	35 mins	None
Workplace Skills								
Communication Basics Suite	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 mins	None
Dealing Effectively with Co-workers	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	3 hrs	None
Essentials of Workplace Conduct	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 mins	None
Improving Productivity	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	3 hrs	None
Managing Time at Work	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	1 hr	None
Online Communication Suite	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	10 mins	None
Presentation Skills Suite	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	50 mins	None
Sexual and Workplace Harassment	\$95	\$5.70	\$100.70	\$130	\$7.80	\$137.80	40 mins	None
The Power Network Habit Curriculum	\$249	\$14.94	\$263.94	\$399	\$23.94	\$422.94	2 hrs	3.25 CFMP
The SOS Habit	\$99	\$5.94	\$104.94	\$149	\$8.94	\$157.94	40 mins	1.0 CFMP
Verbal Communication Suite	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 mins	None
Written Communication Suite	\$55	\$3.30	\$58.30	\$75	\$4.50	\$79.50	20 mins	None

Wealth Management & Trust

Course Title	Member			Non-			Duration	Credit
A Deeper Dive into Non-Financial Assets	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.50 CTFA
ABA Certificate and Fiduciary Relationship Management	\$1,295	\$77.70	\$1,372.70	\$1,795	\$107.70	\$1,902.70	5 hours	7.0 CTFA
ABA Certificate in Asset Management	\$1,795	\$107.70	\$1,902.70	\$2,395	\$143.70	\$2,538.70	9 hours	13 CTFA, 8.5 CRSP, 8.00 CSOP, 0.50 CISP
ABA Certificate in Core Concepts and Ethics for Fiduciary Advisors	\$895	\$53.70	\$948.70	\$1,095	\$65.70	\$1,160.70	3 hours 30 min	4.5 CTFA, 2.75 CCTS, 3.25 CRSP, 2.0 CSOP
ABA Certificate in Fiduciary Principles and Ethics	\$395	\$23.70	\$418.70	\$495	\$29.70	\$524.70	1 hr 30 min	2.25 CTFA, 1.5 CCTS, CRSP, CSOP
ABA Certificate in Fiduciary Principles and Ethics	\$395	\$23.70	\$418.70	\$495	\$29.70	\$524.70	1 hour 30 min	2.25 CTFA, 1.5 CCTS, CRSP, CSOP
ABA Certificate in Integrated Wealth Planning and Advice	\$2,395	\$143.70	\$2,538.70	\$3,095	\$185.70	\$3,280.70	12 hours	19.75 CTFA, 5.25 CISP, 4.75 CRSP, 0.75 CSOP
ABA Certificate in Trust Administration	\$895	\$53.70	\$948.70	\$1,195	\$71.70	\$1,266.70	5 hours 30 min	7.75 CTFA, 2.75 CSOP, 1.50 CCTS, 0.75 CRSP
ABA Private Banker Certificate	\$3,495	\$209.70	\$3,704.70	\$4,595	\$275.70	\$4,870.70	28 hours 30 min	23.5 CTFA; 11.75 CERP; 7 CRSP; 3.75 CSOP; 2.5 CISP; 0.75 CCTS
ABA Health Savings Account (HSA) Expert Certificate	\$795	\$47.70	\$842.70	\$1,095	\$65.70	\$1,160.70	3.5 hours	5.25 CISP, CRSP, CTFA
Account Acceptance and Termination	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	40 mins	1.0 CSOP, CTFA(FID)
Alternative Investment Products	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	40 mins	1.00 CRSP, CSOP, CTFA
Annuities	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	30 mins	0.50 CRSP, CTFA
Applied Behavioral Finance	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	54 mins	1.25 CTFA
Applying Fiduciary Principles and Ethics	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	30 mins	0.75 CTFA, CCTS, CRSP, CSOP
Asset Allocation and Diversification	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	40 mins	1.00 CRSP, CSOP, CTFA
Bond Selection and Analysis	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	50 mins	1.0 CRSP, CSOP, CTFA(INV)
CTFA Exam Online Prep	\$895	\$53.70	\$948.70	\$1,045	\$62.70	\$1,107.70	NA	NA
Developing a Personalized Wealth Management Strategy	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.75 CTFA
Developing and Delivering a Compelling Personal Value Proposition	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.75 CTFA
Discretionary Distributions	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	40 mins	1.0 CTFA(FID)
Duties and Powers of the Trustee	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	40 mins	1.0 CSOP, CTFA(FID)
Economics & Markets	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	55 mins	1.0 CRSP, CSOP, CTFA(INV)
Education Planning for Minors	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	40 mins	1.00 CTFA
Effective Client Engagement Through "Wealth Personas"	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.75 CTFA
Emotional Intelligence for Wealth Advisors	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	15 mins	0.5 CTFA

Engaging in Multigenerational Conversations with Clients	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.75 CTFA
Engaging with Centers of Influence	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.5 CTFA
Environmental Liabilities of Fiduciaries	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.50 CTFA
Estate and Probate Administration	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	45 mins	1.00 CTFA
Estate Planning for the Business Owner	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	45 mins	1.0 CTFA(FP)
Estate Planning for the Marital Deduction	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	40 mins	1.0 CTFA(TAX)
Estate Planning Fundamentals	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	30 mins	0.75 CTFA
Federal Estate Tax	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	35 mins	0.75 CTFA
Fiduciary Compliance	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	20 mins	0.5 CISP, CRSP, CSOP, CTFA
Fiduciary Ethics	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	35 mins	0.75 CTFA, CCTS, CRSP, CSOP
Fiduciary Income Tax	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	55 mins	1.25 CISP, CTFA(TAX)
Full Balance Sheet Advice	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.50 CTFA
Fundamentals of Insurance	\$175	\$10.50	\$185.50	\$225	\$13.50	\$238.50	70 mins	1.0 CRSP, CTFA
Fundamentals of Life Insurance	\$175	\$10.50	\$185.50	\$225	\$13.50	\$238.50	55 mins	1.0 CRSP, CTFA(FP)
Generation-Skipping Transfer Tax	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	1 hr	1.25 CISP, CTFA(TAX)
Gift Strategy and Taxation	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	40 mins	1.00 CRSP, CTFA
Importance of Proper Titling of Assets and Regular Titling Reviews	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	20 mins	0.50 CTFA
Individual Income Tax	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	70 mins	1.50 CTFA
Individual Retirement Accounts	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	30 mins	0.75 CISP, CRSP, CSOP, CTFA
Interacting with Financial Advisors - Internal and Third-Party Broker Dealers	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	20 mins	0.5 CTFA
Introduction to Fiduciary Risk Management and Compliance	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.5 CTFA
Introduction to Integrated Planning and Advice	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	20 mins	0.5 CTFA
Introduction to Investment Management	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.5 CTFA, CCTS, CRSP, CSOP
Introduction to Trust Administration	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	35 mins	0.75 CCTS, CSOP, CTFA
Investment Policy	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	35 mins	0.75 CRSP, CSOP, CTFA
Investment Products	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	1 hr	1.25 CRSP, CSOP, CTFA
Investment Strategies for Inherited Wealth	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	20 mins	0.50 CTFA
Know Your Competition	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	30 mins	0.75 CTFA
Life Insurance Policies	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	30 mins	0.75 CRSP, CTFA
Managing Fiduciary Risk and Litigation	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	30 mins	0.75 CISP, CRSP, CSOP, CTFA
Managing the Dynamic Nature of Client Financial Needs	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.75 CTFA
Mastering the Art of Inquiry	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	30 mins	0.75 CTFA
Philanthropic Planning	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	35 mins	0.75 CISP, CTFA
Planning Considerations for Life Insurance	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	37 mins	0.75 CRSP, CTFA
Planning for Retirement	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	45 mins	1.00 CISP, CTFA
Post-Mortem Tax Planning	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	1 hr 14 mins	1.5 CTFA
Preparing the 706	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	30 mins	0.75 CTFA
Prudent Portfolio Management	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.50 CISP, CRSP, CSOP, CTFA(FID)
Qualified Retirement Plans	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	50 mins	1.00 CISP, CRSP, CTFA
Selling Value	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	20 mins	0.50 CTFA
Special Needs Trusts	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	35 mins	0.75 CTFA(FP)
Stock Selection and Analysis	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	35 mins	0.75 CRSP, CSOP, CTFA(INV)
Structure Analysis and Advice	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	20 mins	0.75 CTFA
Sustainable and Responsible Investing	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.50 CRSP, CTFA
The Role of a Private Banker	\$95	\$5.70	\$100.70	\$135	\$11.10	\$146.10	23 mins	0.5 CTFA
Trust Fundamentals	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	30 mins	0.75 CTFA, CRSP, CCTS
Types of Trusts	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	30 mins	0.75 CTFA
Understanding and Explaining Investment Performance	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	41 mins	1.00 CTFA
Understanding Fiduciary Principles	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.75 CTFA; CISP; CRSP; CSOP
Understanding Gender, Culture, and Generational Influences in Managing Wealth	\$135	\$8.10	\$143.10	\$185	\$11.10	\$196.10	25 mins	0.5 CTFA

Training Shorts								
Course Title	Member			Non-			Duration	Credit
Agricultural Lending								
Converting Cash to Accrual-adjusted Net Farm Income	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	20 mins	0.5 CLBB
Credit Analysis Enhancements Using an Accrual-adjusted Income Statement and Statement	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	20 mins	0.5 CLBB
Importance of Preparing Accrual-adjusted Income Statements	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	20 mins	0.5 CLBB
Obstacles to Preparing an Accrual-adjusted Income Statement	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	20 mins	0.5 CLBB
Practical Steps to Calculate Net Income and Owner Equity for Agricultural Producers	\$300	\$18.00	\$318.00	\$380	\$22.80	\$402.80	1 hr 40 mins	2.5 CLBB

Reconciling Owner Equity for Agricultural Businesses	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	20 mins	0.5 CLBB
Compliance Lending								
Changed Loans: Is the Borrower Entitled to the Right of Rescission	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	18 mins	0.50 CRCM, 0.50 CERP
Consumer Loans: To Modify or Refinance?	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	20 mins	0.50 CRCM, 0.50 CERP
Fair Lending Implications for Changing Loan Terms	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	26 mins	0.75 CRCM, 0.75 CERP
Filing CTRs for Multiple Transactions Conducted by A Single Transactor	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	21 mins	0.50 CRCM, 0.50 CERP
HMDA and CRA Reporting Requirements for Refinancing or Modifying Loans	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	25 mins	0.50 CRCM, 0.50 CERP
How and When Do I Report Loan Changes in Terms Under FCRA?	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	16 mins	0.50 CRCM, 0.50 CERP
Loan Modification or Refinance Flood Insurance Requirements	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	25 mins	0.50 CRCM, 0.50 CERP
Processing Closed-End Real Estate-Secured Loan Notices of Error	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	20 mins	0.50 CRCM, 0.50 CERP
Processing Credit Card Billing Errors and Unauthorized Use Claims	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	28 mins	0.75 CERP, 0.75 CERP
Processing Debit Card Disputes and Errors	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	27 mins	0.75 CRCM, 0.75 CERP
Real Estate Appraisal at Loan Modification or Refinance	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	22 mins	0.50 CRCM, 0.50 CERP
Timely Decision Communication	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	19 mins	0.50 CRCM, 0.50 CERP
Understanding and Processing Closed-End Real Estate Secured Loan Information and Loan	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	22 mins	0.50 CRCM, 0.50 CERP
Understanding and Processing Open-End Line of Credit Disputes and Errors	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	23 mins	0.50 CRCM, 0.50 CERP
Understanding Credit Card Billing Errors and Unauthorized Use	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	19 mins	0.50 CRCM, 0.50 CERP
Understanding Debit Card Disputes and EFT Errors	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	17 mins	0.50 CRCM, 0.50 CERP
Understanding the Difference Between Complaints and Disputes	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	16 mins	0.50 CRCM, 0.50 CERP
What is a Closed-End Real Estate-Secured Loan Notice of Error?	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	14 mins	0.50 CRCM, 0.50 CERP
Marketing								
Campaigns in Community Banking	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	10 mins	0.25 CFMP
Case Study in Community Banking	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	18 mins	0.50 CFMP
Connecting With Your Audience in Community Banking	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	17 mins	0.50 CFMP
Content Opportunities in Community Banking	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	15 mins	0.50 CFMP
Conversion in Community Banking	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	23 mins	0.50 CFMP
Marketing in the Age of Distraction	\$300	\$18.00	\$318.00	\$380	\$22.80	\$402.80	1 hr 23 mins	2.25 CFMP
Retail								
Body Language Basics – Part 1 & 2	\$500	\$30.00	\$530.00	\$660	\$39.60	\$699.60	80 mins	NA
Body Language Basics – Part 1	\$300	\$18.00	\$318.00	\$380	\$22.80	\$402.80	48 mins	NA
Body Language Mistakes & Gender Differences	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	18 mins	NA
Learning a New Language	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	10 mins	NA
Reading Body Language	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	12 mins	NA
Understanding Nonverbal Communication	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	7 mins	NA
Body Language Basics – Part 2	\$300	\$18.00	\$318.00	\$380	\$22.80	\$402.80	32 mins	NA
Body Language in Business	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	7 mins	NA
Four Steps to Better Body Language	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	7 mins	NA
Four Ways to Detect a Lie	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	9 mins	NA
Matching Your Words to Your Movement	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	9 mins	NA
Eight Essential Crisis Communication Tips	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	20 mins	0.50 CFMP
Five Reasons Why Online Appointment Scheduling is Essential	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	13 mins	NA
Game Plan for a Healthy Branch Experience	Free			\$95	\$5.70	\$100.70	18 mins	0.50 CFMP
The Retail Playbook You Need to Succeed	\$300	\$18.00	\$318.00	\$380	\$22.80	\$402.80	1 hr	1.25 CFMP
Tips for Winning One-on-One Meetings	\$75	\$4.50	\$79.50	\$95	\$5.70	\$100.70	10 mins	0.25 CFMP
SANS Cybersecurity Training								
Course Title	Member			Non-			Duration	Credit
SANS Security Awareness Suite	\$55.00	\$3.30	\$58.30	\$75.00	\$4.50	\$79.50	35 mins	1.0 CAFF, 1.0 CFSSP
SANS Security Awareness Interactive Games Suite	\$95.00	\$5.70	\$100.70	\$130.00	\$7.80	\$137.80	54 mins	1.0 CAFF, 1.0 CFSSP
SANS CyberSecurity Compliance Suite	\$95.00	\$5.70	\$100.70	\$130.00	\$7.80	\$137.80	38 mins	0.75 CAFF, 0.75 CFSSP
SANS Security Awareness - Special Considerations Suite	\$55.00	\$3.30	\$58.30	\$75.00	\$4.50	\$79.50	21 mins	NA
SANS Data Security IT Training Suite	\$55.00	\$3.30	\$58.30	\$75.00	\$4.50	\$79.50	19 mins	0.5 CAFF, 0.5 CFSSP

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<https://www.aba.com/training-events/online/all-self-paced-training#sort=%40stitle%20ascending>

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